

KWS

Get rich from your business

- Are you looking to sell your business?
- Do you want to realise the maximum value of your company?
- Would you like help to guide you through the sales process?

If you are considering a business sale, merger, or acquisition KWS can help. We have extensive experience helping owners successfully sell their businesses.

Contact KWS for more information or for an honest, individual and confidential assessment of how we could help you.

01273 704777

enquiries@keywealthsolutions.co.uk

www.keywealthsolutions.co.uk



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"KWS is good for your business. The company's expert support has been invaluable to the growth of my business."

Kim Stoddart, Managing Director, Blue Rocket Group

OUR SERVICES

Business sales, mergers and acquisitions

Deciding to sell the company that you have built over many years is one of the most important decisions you will make during your business career. Having made that decision you need to ensure that you achieve the best possible outcome in terms of price and conditions.

At KWS our principal aim is to find buyers for your business. We will:

- Explain the sales process to you and alert you to the possible pitfalls;
- Make an assessment of your business to determine the most effective approach to finding a purchaser;
- Organise the sales process taking into account your specifications for confidentiality, price and personal requirements;
- Combine your industry knowledge with our professional expertise to design a powerful marketing campaign;
- Vet prospective buyers;
- Advise you with regards to the structure and quality of offers;
- Assist and advise you throughout the entire sales process including help with dispute resolution and negotiations;
- Manage the legal process - the final but most critical stage of the sale;

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'From start to finish we were impressed by KWS' methods.'

Michelle & Gerry Barden, former owners of All Metal Pressings Limited

Discovery and focus workshops

Even if you are considering selling your business it may not be the ideal time for you. It could be that the value of your company could be vastly improved with time and careful planning.

If this is the case KWS can help you.

Our Discovery & Focus workshops offer you tailored advice about your business. Using coaching and mentoring techniques, these two hour workshops will offer you a starting point to help you identify where you are now, where you want to go and how you are going to get there.

What makes us different...

KWS understand that every business is unique and the personal reasons behind a sale, merger or acquisition are different for each individual.

We take a personal approach that helps business owners and their families to achieve their own particular goals. We work with companies throughout the entire process from maximising value, to finding buyers and finally completing the sale. Instead of simply selling your business, our team will help to find the right solution for you, whether you are seeking a new challenge or are looking forward to retirement.

Finally KWS have built up an extensive network of business buyers, both individuals and companies who are looking for suitable acquisition opportunities to arise. By talking to us we can establish whether your business could be of interest to these professional acquirers.

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