

We are a Business Sales, Mergers & Acquisitions company based in the south east. This document contains the details of a business we are currently involved in selling, which we wanted to bring to your attention as our research suggests that this acquisition may be of interest to you.

## AN EXCEPTIONAL UK ACQUISITION OPPORTUNITY

### SPECIALIST MASTIC SEALANT COMPANY - Ref. 1009KWS36

The opportunity exists to acquire a specialist mastic joint sealing applicator based in Hailsham, East Sussex and operating in Southern England. The company has been established for over ten years, is well run and profitable.

#### The key attractions of the businesses are:

- Well established in a small specialised marketplace
- Ability to perform highly profitable civil engineering work
- Good contacts with main contractors
- Efficient administrative & accounts department
- No HP/Lease or loan commitments

#### Benefits to purchaser and future opportunities

- Substantial growth prospects by increasing geographic area of operation
- Solid consistent turnover
- Potential 5 year contract commencing in 2010
- Wide base of active clients

#### Basis of the sale

Offers are invited for 100% of the share capital. The freehold property, whilst currently included on the Balance Sheet, could be extracted if required.

#### Financial summary

	2007	2008	2009
Sales (£)	395,383	396,704	370,882
Gross profit (£)	245,148	198,622	132,911
Gross profit %	62%	50%	36%
Adjusted Net Profit	157,640	93,720	69,590
Additional Bank			
Interest	10,830	13,636	4,322
NAV of Balance Sheet	385,525	399,641	328,928
Inc Freehold	61,542	61,542	61,542
Trade Debtors	73774	60,504	51,913
Cash at Bank	247,194	270,098	223,056

\*Adjusted Net Profit has been amended for Directors Salaries, expenses and pensions, depreciation, interest and Corporation tax

For further information, please sign and return the fax-back form overleaf or alternatively contact Paul Briant or Russell Veitch on the above number or by email to: [enquiries@keywealthsolutions.co.uk](mailto:enquiries@keywealthsolutions.co.uk)